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Never put off till tomorrow
What you can do the day after tomorrow

Mark Twain

We live in an age where the phrase “doing more with less” was coined from politicians that needed to assure taxpayers that they would get the same services, but with less taxes. Many private businesses were forced to adopt this same message because of the economic downturn. None of this meant that we were doing less work, only the same amount of work with less people. This causes us to put off till tomorrow because of the demands today.

The labor reports from the fire sprinkler industry shows that there was a 6.4% increase in hours worked in 2017 vs 2016. The five-year trend shows that volume was up 34.8% in 2017 vs 2012. Manufacturer sprinkler shipments are up 2% since 2008 showing a long-term market increase for 2018. The State of Wisconsin has showed an increase just above the national average.

----- Save the Date -----

Upcoming NFSA WI Chapter Events
NFSA Chapter Meeting

June 12, 2018

9:00 AM Training – 11:30 AM Lunch Meeting – 1:00 PM Golf/Networking
Hawks Landing Golf Course
Madison, WI

30th Burn Center Golf Invitational
August 27, 2018

Grand Geneva Resort – Lake Geneva, WI

September 11, 2018

11:30 AM Lunch Meeting
Coopers Hawk Restaurant
Brookfield, WI

November 13, 2018

11:30 AM Lunch Meeting
Coopers Hawk Restaurant
Brookfield, WI

Legislative Update

Recent legislation has pushed the continuation of the Wisconsin reducing fire sprinkler protection for multi-family residential buildings 3 unit to 20 units. The Wisconsin Department of Safety and Professional Services has released an interpretation of the International Building Code items that need to be considered by architects and builders when constructing these units without fire sprinklers.

We have received word from fire sprinkler contractors that have been approached by architects with questions about construction without fire sprinkler protection. The International Code Council has taken the position that they cannot determine the extent of the trade-offs that need to be placed back into the code due to the elimination of fire sprinklers by Wisconsin. With that information we suggest that you give quotes on providing fire sprinkler protection and nothing more.

Some experts have commented that this change would trigger fire protection requirements similar to the townhouse rule, but the State of Wisconsin has not included this in their interpretation. The State of Wisconsin has left that the design and construction must meet all requirements of the State of Wisconsin Statutes, Administrative Code, and International Building Code.

Training Opportunity – Advanced Hydraulics

NFSA IL will be hosting the one-day class – Advanced Hydraulics. This program covers a wide variety of topics all having to do with making decisions regarding the discharge criteria for sprinklers and nozzles (flow, pressure, number of sprinklers in the design area, location of sprinklers in the design area) for advanced and complex situations in fire sprinkler and water spray systems. This seminar is an excellent study session for people holding NICET Level II certification in Layout of Water-Based Fire Protection Systems who are preparing to sit for the Level III certification exams. This program will cover information from NFPA 13, NFPA 15 and NFPA 16.

Registration costs is \$150 (Early Bird pricing) or \$175 for NFSA Member or AHJ. Non-member pricing is \$300/\$325. The class will be held at Lewis University located at 111 West 2nd Street, Suite 700 Oak Brook, IL. Register at NFSA.org under the training calendar for this event.

NSFA Headquarters Update

We have added some new teammates:

Starting April 2:

- Director of Field Operations - Gary West (working from home office/TN) - Gary comes to us from the Tennessee State Fire Marshal's Office and prior to that from the University of Tennessee.
- Director of Operations - Dennis Wood (working from Headquarters) - Dennis comes to us from the Prince Georges County Fire Department.

Starting May 15th

- Missouri State Coordinator - Lou Hecht will serve the St. Louis Metro Area Chapter and team with the St. Louis Fire Sprinkler Alliance.

Starting June 1st

- Field Services Coordinator – Great Plains Region - Rob Geislinger comes from the Colorado Division of Fire Prevention and Control serving as the Section Chief of Fire & Life Safety.

Check the Join Our Team section of the nfsa.org website for more information on these and other open positions.

NFSA Layout Technician Blended Learning Course

You asked, NFSA listened and delivered. This new approach to fire sprinkler training allows for a combination of self-paced and interactive online learning along with in-class sessions. The course is comprised of:

- A “40 hours of online” portion facilitated by an NFSA instructor who will monitor and assist as needed, and be available for live chat or phone calls. Segments include codes and standards, sprinkler installation, seismic protection, fire pumps and standpipes, and hydraulic calculations.
- A 5-day, in-person portion focuses on intense practical application layout and design work under the guidance of an NFSA instructor. Project management and layout and calculations of wet- and dry-pipe system will be covered.
- The final portion is a required verification that the student has received training or is competent in CAD. This is provided by the employer or mentor of the student.

Find out more at <http://bit.ly/NFSATrng>

Because Nobody does Fire Sprinkler Training Like NFSA --- NOBODY!

******* 2018 Classes *******

Blended learning - In-Class Practicum Location

May 14 – 18, 2018
Richmond, Kentucky

July 16 – 20, 2018
Baltimore, Maryland

October 22 – 26, 2018
Phoenix, Arizona

40 Hour online portion available now and must be completed before registering for the in-class practicum.

Two Week Layout Technician Class Locations:

May 14 – 25, 2018
Seattle, Washington

July 9 – 20, 2018
Baltimore, Maryland

October 15 – 26, 2018
Phoenix, Arizona

National Home Fire Sprinkler Day

May 19, 2018 marks the official Home Fire Sprinkler Day promoted by the NFPA’s Fire Sprinkler Initiative and the Home Fire Sprinkler Coalition. NFSA WI is working on promotion of this event and sponsorship of at least one sprinkler related event in Wisconsin. More information will be released in the coming week with events listed in the May Regional Report and on the NFSA WI and NFPA websites.



Wisconsin Fire Sprinkler Saves

March 5, 2018
Green Bay, WI

A fire in a large apartment building was stopped in its tracks by the sprinkler system Monday night. The Green Bay Metro Fire Department blames careless use of smoking materials for a fire inside a closet in one of the apartments of Woodland Park on University Avenue. The sprinkler system activated and alarms went off just before 6:30 p.m. When firefighters arrived, they found the fire was already extinguished. Woodland Park has 80 apartments, according to its website. Neighbors were allowed back in their apartments after about 45 minutes. The person living in the apartment, along with two cats, are staying with friends across the hall, GBMFD said.

Contact me with your saves!

Contact me **A.S.A.P. at (414) 531-9542 or e-mail: king@nfsa.org** if you have information regarding a Major Fire or Sprinkler Save or fire is defined as “one where there is extensive property loss, multiple death or injury to citizens or firefighters, or any other significant circumstances regarding fire sprinkler protection or lack thereof.” Our goal when the appropriate fire scenario occurs is to influence immediate post-media coverage regarding the application of fire sprinkler protection, or lack of protection.” Sprinkler Saves will help inform others that the systems do work and will provide life and property saving values.

When forwarding information of a major fire include; date, time, city, state, address, sprinkled, non-sprinkled, injuries, deaths and any other fire related particulars that may be available. Also, contact me if your company replaces a sprinkler head(s) due to activation by fire.

Save the Date – 30th Anniversary of Burn Center Golf Invitational

With the completion of 29 years of successful fundraising for the Ascension Columbia-St. Mary’s Burn Center, as well as the AFS Burn Camp, the BCGI has donated over \$2.4 million. The fire sprinkler industry leads the way in burn prevention and burn survivor support systems. This is accomplished through the promotion of fire safety, burn prevention, and public safety education.

This year’s event looks to be better than the last (hopefully the weather) with interest before the invites and sponsorship letters have been sent. The committee will be working hard to look at different ways to succeed. Please consider not only a sponsorship but attending to network with others in the fire sprinkler industry.

Sponsorship information was mailed on February 19, 2018. You can also visit the website (www.supportcsm.org/2018bcgi) for sponsorship information.

We have received some sponsorship and glad to report that many long-time sponsors are bumping up to the next sponsorship level. We are looking to make this a banner year for participation. We are working on some enhancements to the event, please let us know if you would like to be involved.

Early Bird Sponsorship Discounts End April 30, 2018. Register Today.

Remember August 27, 2018 and join us for a day of fun for a good cause.

NFSA On-Line and In-Class Seminars

The 2017 On-line Technical Seminars have been scheduled. All seminars are conducted by NFSA staff or consultants on Tuesdays and will start promptly at **10:30 A.M. Eastern Time** and run approximately 1.5-hours. Seminar topics are designed to various levels of understanding, Basic (B), Intermediate (I) and Advanced (A) levels.

FEES: \$50 per seminar for members and AHJ's. Non-member Cost: \$250.00* per seminar

The On-Line Seminars have been approved for 1.5 –hours CEU credit in Wisconsin for the following licenses: Automatic Fire Sprinkler Contractor, Automatic Fire Sprinkler Contractor – Maintenance, Journeyman Automatic Fire Sprinkler Fitter, Automatic Fire Sprinkler Tester, and Commercial Building Inspector. From the desktop of an office or the comforts of a home, one can watch the 1½-hour live-interactive seminar and receive credit. When registering for the seminar, *the registrant needs to inform the NFSA that they are in need to receive Wisconsin CEU's.*

You can attend a NFSA Seminar without traveling to a classroom. For more information and to view a demonstration, visit our Website at www.nfsa.org and click on Training.

2017 "Technical Tuesday" Online Classes

- Features Live Q & A
- Qualify for NICET credits (.1 CEU/1 CPD each class)
- AIA/CES approved
- Classes begin at 9:30 a.m. Central Time



<i>Date</i>	<i>Topic</i>	<i>Instructor</i>
4/17	An Overview of Corrosion in Sprinkler Systems	Mark Hopkins, P.E.