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Speak softly and carry a big stick:  
You will go far.

Theodore Roosevelt

As a fire marshal I often used this quote when dealing with the enforcement issue. We took a three strikes approach in that we gave them up to 30 days to address the violation at which we would then send a pre-citation letter with a new due date and eventually send a citation for the violation if not complete. The citation was written for the minimum (\$24 per day) multiplied by the days since the violation notice was issued. This resulted in generally a minimum fine over \$1,000 for each violation. That was our big stick and the first two strikes were us speaking softly.

This approach only occurs through proper documentation and follow-up. The importance of properly filed paperwork, notification to the building owner/representative, and follow-up made the difference on whether we could use the big stick. Often we would hear that the owner would blame the fire sprinkler company for not fixing the issue, but follow-up found that the fire sprinkler company not only documented issues they submitted quotes to correct. They were waiting for approval to make corrections.

I must warn you that we had some fire sprinkler companies that believed that the fire department was their in to get this work completed. We found that patience and trusting the process generally went well in their favor rather than trying to get us to promote further work.

----- Save the Date -----

## Upcoming NFSA WI Chapter Events

### NFSA Chapter Meeting

**November 13, 2018**

11:30 AM Lunch Meeting  
Coopers Hawk Restaurant  
Brookfield, WI

**May 15 – 18, 2019**

NFSA Annual Seminar and North American Fire Sprinkler Expo  
Nashville, TN

**August 26, 2019**

31<sup>st</sup> Annual Burn Center Golf Invitational  
Grand Geneva Resort & Spa

**NSFA Annual Seminar and Expo**



Check [nfsa.org](http://nfsa.org) website for more information.

**NFSA Layout Technician Blended Learning Course**

You asked, NFSA listened and delivered. This new approach to fire sprinkler training allows for a combination of self-paced and interactive online learning along with in-class sessions. The course is comprised of:

- A “40 hours of online” portion facilitated by an NFSA instructor who will monitor and assist as needed, and be available for live chat or phone calls. Segments include codes and standards, sprinkler installation, seismic protection, fire pumps and standpipes, and hydraulic calculations.
- A 5-day, in-person portion focuses on intense practical application layout and design work under the guidance of an NFSA instructor. Project management and layout and calculations of wet- and dry-pipe system will be covered.
- The final portion is a required verification that the student has received training or is competent in CAD. This is provided by the employer or mentor of the student.

Find out more at <http://bit.ly/NFSAtrng>

**Because Nobody does Fire Sprinkler Training Like NFSA --- NOBODY!**

**\*\*\*\*\* 2019 Classes \*\*\*\*\***

**To Be Announced Soon**

**Wisconsin Fire Sprinkler Saves**

**Janesville, WI**  
**September 14, 2018**

According to a news release, the Janesville Fire Department responded to the Texas Roadhouse in the 3200 block of Deerfield Drive around 12:15 a.m. Friday for a report of a commercial fire. Responding units said they found an active fire and smoke visible in the front of the building when they arrived at the scene. According to fire officials, the first engine to arrive was able to confine the fire to the exterior of the building’s front. A sprinkler was able to contain the fire inside the building until firefighters were able to extinguish it. Crews were on scene for about two hours.



No injuries were reported in the incident. The Janesville Fire Department is continuing to investigate the cause of the fire. Damage estimates have not been released.

### **Contact me with your saves!**

Contact me **A.S.A.P. at (414) 531-9542 or e-mail: king@nfsa.org** if you have information regarding a Major Fire or Sprinkler Save or fire is defined as “one where there is extensive property loss, multiple death or injury to citizens or firefighters, or any other significant circumstances regarding fire sprinkler protection or lack thereof.” Our goal when the appropriate fire scenario occurs is to influence immediate post-media coverage regarding the application of fire sprinkler protection, or lack of protection.” Sprinkler Saves will help inform others that the systems do work and will provide life and property saving values.

When forwarding information of a major fire include; date, time, city, state, address, sprinkled, non-sprinkled, injuries, deaths and any other fire related particulars that may be available. Also, contact me if your company replaces a sprinkler head(s) due to activation by fire.

## **NFPA 25 and 72 Inspection Reporting Summit**

The National Fire Sprinkler Association (NFSA) and the Automatic Fire Alarm Association (AFAA) invite you to participate in a NFPA 25 and NFPA 72 summit on inspection reporting management software used to track, manage and enforce inspection, testing and maintenance of fire protection systems. Participation will enrich your knowledge of the software systems’ jurisdictions across the US along with the contractors’ interaction with these systems. This is the second ITM reporting summit of 2018 and this event will cover several aspects and perspectives on this subject such as: online ITM report submittals, software, data management, inspection integration, and best practices for AHJs, contractors, software providers and building owners.

The summit is November 12, 2018 from 9:00 am – 4:00 pm at the Fort Lauderdale (FL) Marriott Harbor Beach Resort & Spa. There is no charge for participation but pre-registration for the summit is encouraged as seating is limited. See the attached flyer for general details, but stay tuned, more details of the day will follow. Know someone who may be interested? Feel free to forward. We are looking forward to seeing you in November.

## **NFSA On-Line and In-Class Seminars**

The 2017 On-line Technical Seminars have been scheduled. All seminars are conducted by NFSA staff or consultants on Tuesdays and will start promptly at **10:30 A.M. Eastern Time** and run approximately 1.5-hours. Seminar topics are designed to various levels of understanding, Basic (B), Intermediate (I) and Advanced (A) levels.

**FEES: \$50 per seminar for members and AHJ’s.** Non-member Cost: \$250.00\* per seminar

The On-Line Seminars have been approved for 1.5 –hours CEU credit in Wisconsin for the following licenses: Automatic Fire Sprinkler Contractor, Automatic Fire Sprinkler Contractor – Maintenance, Journeyman Automatic Fire Sprinkler Fitter, Automatic Fire Sprinkler Tester, and Commercial Building Inspector. From the desktop of an office or the comforts of a home, one can watch the 1½-hour live-interactive seminar and receive credit. When registering for the seminar, ***the registrant needs to inform the NFSA that they are in need to receive Wisconsin CEU’s.***



You can attend a NFSA Seminar without traveling to a classroom. For more information and to view a demonstration, visit our Website at [www.nfsa.org](http://www.nfsa.org) and click on Training.

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### 2017 "Technical Tuesday" Online Classes

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- Features Live Q & A
- AIA/CES approved
- Qualify for NICET credits (.1 CEU/1 CPD each class)
- Classes begin at 9:30 a.m. Central Time

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| <b>10/16</b> | <b>NFPA 20 Updates</b>                        | <b>Bob Upson, Manager of Engineering Services</b> |
| <b>11/20</b> | <b>Third Party Summit Changes</b>             | <b>Jeff Hugo, CBO, Director of Codes</b>          |
| <b>12/18</b> | <b>NFPA 13, 2019 Edition, Hanging Updates</b> | <b>Mark Hopkins, P.E., VP of Engineering</b>      |