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When I told my doctor I couldn't afford an operation,  
He offered to touch-up my x-rays

Henny Youngman

Nobody likes to have to pay for something. As a fire marshal I heard more than once from an owner that everytime we showed up it cost him money. Generally that was because they had not done the required ITM on their fire protection systems or maintained their place of work to meet the fire codes. The annual ITM reports often spelled out deficiencies or required maintenance that the owner needed to service, but delayed until forced to perform these duties. When upset at the service costs they would go looking for someone cheaper. Unfortunately, there are companies that are willing to "touch up" rather than perform the service in order to meet the customers demand. These companies use the defense that they were only performing the ITM services that the owner would pay for and that ultimately it was the owners responsibility.

The NFSA has a Code of Ethics that they expect all members to adopt and follow to uphold and advance the integrity of the profession ([https://nfsa.org/wp-content/uploads/2018/11/Code\\_of\\_Ethics.pdf](https://nfsa.org/wp-content/uploads/2018/11/Code_of_Ethics.pdf)). The fundamental principles are: Using their knowledge and skill for enhancement of human welfare; Being honest and impartial, and serving with faithfulness the public, their employees, and clients; and Striving to increase the competence and prestige of their profession. These principles encompass the areas of Knowledge and Skill, Honesty and Impartiality, and Competence and Prestige.

Some owners do not understand that low price may equate to low quality – that you may not get what you pay for. In the end it may cost more because of bad service, fines and citations, or system failure. Education by the contractor performing the service of what the owner will be getting with the required ITM and how it can prevent system failures is important.

----- Save the Date -----

### Upcoming NFSA WI Chapter Events

#### **NFSA Chapter Meeting**

September, 2019

Date and location TBD

#### **August 26, 2019**

31<sup>st</sup> Annual Burn Center Golf Invitational  
Grand Geneva Resort & Spa

## NFSA WI Attends WI Fire Chiefs Conference

The 91st Annual WI Fire Chiefs Association Conference took place June 20 – 23, 2019 at the Kalahari Resort in Wisconsin Dells with over 360 fire service officials attending, along with over 100 vendors in attendance. The NFSA WI Chapter is a major sponsor of this association as a Platinum Sponsor. Of the nineteen association sponsors we are the only trade association that provides sponsorship.



Our vendor booth was well attended with many questions on training and demonstrations. We met many fire sprinkler advocates and educated others on the benefits of fire sprinklers. Many questions regarding the NFSA and its efforts to promote fire sprinklers. Many were interested in the new media campaign and website, as well as the fire timeline. The fire advocacy partner package includes fire timeline poster, timeline flyers and exterior "Time Buys" signage for the fire department. We had 20 fire departments ask for information about the advocacy materials.

This conference was in the hotel where a fire occurred on June 7th that was controlled by a single fire sprinkler. Many stayed on the same floor as the fire room and passed it on the way to the conference. Only 3 rooms were still being repaired and anticipated to be completed by the end of the month.

## Burn Center Golf Invitational

The 31<sup>st</sup> annual Burn Center Golf Invitational on August 26, 2019 at the Grand Geneva Resort and Spa. This prestigious event has been supported by the fire sprinkler industry over the years and has donated over \$2.5 million to burn prevention programs at Ascension Columbia St. Mary's Burn Center and the Burn Camp for Youth.



The early-bird sponsorship period closed May 1 with two platinum, four Diamond, seventeen Gold, six Silver and six Tee and Green sponsorships. **All sponsorships are still available.** Golfer registration is open and information will be sent soon. We currently have 177 golfers registered through sponsorships and foursomes. We expect another big turnout. Add-on events include discounts on Sunday golf, Sunday meals and services at the Grand Geneva Resort and Spa. We will again be offering the Bloody Mary bar before the shotgun start.

The event will start at 10:00 AM with registration and practice time at the driving range and putting green. Lunch will be served at 11:00 AM with a Bloody Mary Bar available nearby. Shotgun start for golf will start at noon on the Brute and Highlands courses. Golf will be a scramble format with award for top two teams. The evening program will begin at 5:30 PM with appetizers and cash bar. Dinner to be served at 6:00 and evening program to begin at 6:30.

Please contact Marty King at [king@nfsa.org](mailto:king@nfsa.org) about participating.

The 2018 BCGI saw 186 golfers participate with over \$110,000 donated. We are expecting another banner year.



## **NFSA Layout Technician Blended Learning Course**

You asked, NFSA listened and delivered. This new approach to fire sprinkler training allows for a combination of self-paced and interactive online learning along with in-class sessions. The course is comprised of:

- A “40 hours of online” portion facilitated by an NFSA instructor who will monitor and assist as needed, and be available for live chat or phone calls. Segments include codes and standards, sprinkler installation, seismic protection, fire pumps and standpipes, and hydraulic calculations.
- A 5-day, in-person portion focuses on intense practical application layout and design work under the guidance of an NFSA instructor. Project management and layout and calculations of wet- and dry-pipe system will be covered.
- The final portion is a required verification that the student has received training or is competent in CAD. This is provided by the employer or mentor of the student.

Find out more at <http://bit.ly/NFSAtrng>

**Because Nobody does Fire Sprinkler Training Like NFSA --- NOBODY!**

**\*\*\*\*\* 2019 Classes \*\*\*\*\***

### **Two week Layout Technician Training**

July 22 – August 2, 2019  
Sacramento, CA

October 14 – October 25, 2019  
Baltimore, MD

### **Layout Technician – Blended Learning In-Class Practicum**

July 29 – August 2, 2019  
Sacramento, CA

October 21 – October 25, 2019  
Baltimore, MD

## **Wisconsin Fire Sprinkler Saves**

### **June 3 Green Bay, WI**

People inside the Hilton Garden Inn on Lombardi Avenue were briefly evacuated because of a fire inside the hotel early Sunday morning. Firefighters said it happened around one in the morning and the small fire started inside a commercial dryer. The Green Bay Metro Fire Department said the fire was kept in check by the activated sprinkler system. No one was hurt, and people were eventually able to go back inside the hotel.

### **June 10 Lake Delton, WI**



Authorities say no one was hurt after a kitchen fire started inside a resort condo unit. According to Lake Delton Fire Department, firefighters found the Kalahari Resort condo full of smoke when they arrived around 6 p.m. on Sunday. Everyone had gotten out safely. Fire officials say automatic sprinklers were able to put the fire out completely. Firefighters used fans to remove smoke and helped clean up the water.

A teenager left the room while cooking on the stove and forgot to turn the burner off, according to investigators. Someone else inside the condo woke up to flames in the kitchen and saw the sprinklers turn on right away. Officials describe it as a volatile grease fire. The condos had to be evacuated for about 45 minutes, but the Kalahari is still open for business.

In a Facebook post Sunday night, fire officials say this incident is an example of the importance of functioning sprinkler systems.

### **Contact me with your saves!**

Contact me **A.S.A.P. at (414) 531-9542 or e-mail: [king@nfsa.org](mailto:king@nfsa.org)** if you have information regarding a Major Fire or Sprinkler Save or fire is defined as “one where there is extensive property loss, multiple death or injury to citizens or firefighters, or any other significant circumstances regarding fire sprinkler protection or lack thereof.” Our goal when the appropriate fire scenario occurs is to influence immediate post-media coverage regarding the application of fire sprinkler protection, or lack of protection.” Sprinkler Saves will help inform others that the systems do work and will provide life and property saving values.

When forwarding information of a major fire include; date, time, city, state, address, sprinkled, non-sprinkled, injuries, deaths and any other fire related particulars that may be available. Also, contact me if your company replaces a sprinkler head(s) due to activation by fire.

## **NFSA On-Line and In-Class Seminars**

The On-Line Seminars have been approved for 1.0-hour CEU credit in Wisconsin for the following licenses: Automatic Fire Sprinkler Contractor, Automatic Fire Sprinkler Contractor – Maintenance, Journeyman Automatic Fire Sprinkler Fitter, Automatic Fire Sprinkler Tester, and Commercial Building Inspector. From the desktop of an office or the comforts of a home, one can watch the 1 hour live-interactive seminar and receive credit. Tech Tuesdays are delivered the 3<sup>rd</sup> Tuesday of the month at 9:30 AM CST.

- In order to take advantage of the FREE seminar, you must register PRIOR to the live event. Registration for live Tech Tuesdays closes 24 hours prior to air date. If you register after this time you will be required to purchase the seminar at the normal price.
- Only registered participants will receive credit for participation. Please ensure anyone needing continuing education credits, registers for the seminar under their individual account. Don't have an account? [Click here!](#)
- Effective January 1, 2019, Tech Tuesday seminars qualify for 1.0 contact hours.
- Once registered, live Tech Tuesday seminars will be available in your online training account for 30 days following the live event. You must complete the seminar within the 30 days to be awarded credit. If you do not complete the seminar within the 30-day window, you will be required to purchase the seminar to get credit. *Completion includes the quiz and survey.*



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**2017 "Technical Tuesday" Online Classes**

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<b>8/20</b>	<b>Foam Systems ITM – NFPA 25, 11 and 16</b>	<b>Vince Powers, ITM Specialist</b>
<b>9/17</b>	<b>Copy Extracts in NFPA Codes and Conflicts</b>	<b>Jeff Hugo, Director of Codes</b>
<b>10/15</b>	<b>NFPA 75</b>	<b>Kevin Hall P.E., Manager of Engineering Research</b>
<b>11/19</b>	<b>NFPA 909 Requirements for Cultural properties</b>	<b>Mark Hopkins, VP of Engineering</b>
<b>12/17</b>	<b>Overview of NFPA 15: Water Spray Fixed Systems</b>	<b>Roland Asp, Manager of Installation Standards</b>

**\*\*\*Please note that there will be no Tech Tuesday for July.** Please register for the remainder of 2019 Tech Tuesdays.